The Decision Compass

FIVE QUESTIONS FOR THE MOMENTS THAT DEMAND COURAGE



01 THE REAL PROBLEM

Am I making a decision to solve the actual problem, or simply to escape the discomfort it's causing me?

02 THE HIDDEN PRICE

What will saying yes cost me? What will saying no cost me? And what is the cost of doing nothing?

03 THE OWNERSHIP TEST

Which consequences are genuinely mine to manage, and which am I taking responsibility for to avoid someone else's disappointment?

04 THE REVERSIBILITY TEST

Is this decision truly irreversible, or can I test it on a smaller scale before making a permanent commitment?

05 THE EVIDENCE TEST

What specific information would change my mind? Am I waiting for that information, or simply waiting to feel completely certain?

MY DECISION	MY NEXT ACTION	BY WHEN